From:	ehud barak <ehbarak1@gmail.com>
To:	Gary Fegel <gary@fegel.com>
CC:	
Date:	Wed, 11/6/2013 7:23:24 AM
Subject:	Re: Gil Dabah , Ariel Shiftan

Hi Gary
Let's see. Then judge. Skype good idea.
Best
EB

Sent from my iPhone

On Nov 5, 2013, at 23:35, Gary Fegel <gary@fegel.com> wrote:

> Hi Ehud
>
> Very hard for me to say, but would be great to meet them, seems they have an entrepreneurial spirit. I can always participate on Skype if you want me to.
>
> Had a long Skype call with Pavel and the guys today. They explained me a lot about SDN and answered many questions. I really think they understand what they do and they are nice, approachable guys.
>
> I would love to build a real CybSec group with you and I agree it's probably 33% the people, 33% the product and 33% luck. Since we can't influence luck, let's concentrate on the people first and than figure out the products than can be sold. That's what I like about Pavel: He's not only on top of the technology, but he wants to produce something that can hopefully be sold, something new and complex. But with these 2 guys, if they are on top of the technology, too, but without a product, we can use them for whatever we want. That might be ideal.
>
> best
> Gary
>
> On 05. Nov, 2013, at 22:04 , ehud barak <ehbarak1@gmail.com> wrote:
>
> > Hi Gary
> > Have a look into it. Nimrod highly recommends them. He told me he knows them closely from 8200, and they are extremely brilliant and capable. "Pavel's Class" in his words. I'll meet them. And if you're not in IL we will meet them together later. With guys like Pavel, Dabah and Shiftan we can consider not just several start ups but also a leading CybSec Group like Kaspersky's (a business named after him which made him a billionaire). But let's check it carefully one step in a time. Best
> > EB
> >
> > Sent from my iPad

Begin forwarded message:

From: ehud barak <ehbarak1@gmail.com>
Date: 5 22:46:33 2013 בנובמבר GMT+2
To: Gary Fegel <gary@fegel.com>
Subject: Fwd: Gil Dabah , Ariel Shiftan

Hi Gary

Sent from my iPad

Begin forwarded message:

From: Gil Dabah <distorm@gmail.com>
Date: 5 22:24:51 2013 בנובמבר GMT+2
To: ehud barak <ehbarak1@gmail.com>
Cc: Nimrod Priell <nimrod.priell@gmail.com>, shiftan@gmail.com
Subject: Re: Gil Dabah

Hi Ehud,
It's a great honor to connect with you.
Nimrod - thanks a lot!

Here's a short background on us:
Gil Dabah - I did course Aram (security stuff) in the army and then officers course. However I never lead any team, I was just too in love with technology and so I was the avant-garde researcher in a few projects for mobile...
After the army I worked for 2 years as a software developer in an ex-Microsoft guys startup which miserably failed.
Then I started my new road as a free lancer and worked with companies from the US and Israel for around 2 years.
Meanwhile that time my hobby was (and still is) security research and I gave a talk in a popular conference near Berlin back in 2007 and TA university too.
About this: http://www.haaretz.co.il/mobile/1.1139589?v=756D4CC5941AC9A4D09E247ED0662FB7
Which made huge buzz at the time, and I got a few more similar publications in biggest computer news sites.
In 2011 I became a tech and team lead in a new startup and there I finally gained my first leadership experience.

And so it happened that I founded North-Bit with Ariel Shiftan, whom I met in the Aram course 12 years ago.

Some background about Ariel:
After Aram course, I was a technological researcher in the army, of both hardware and software projects for a year and a half, and then went to officers course. Immediately afterwards for the next year and a half I was tech lead and eventually another 2 years leading a team of researchers in the same unit. After the army I started to work in a small start-up named Lucid Logix, where during a period of 6 years I led the hardest technological research we had there on all aspects. On the same time I did my first and second computer science degrees, and most of the Phd, which I should finish (hopefully) this year. Around 1.5 years ago I joined Gil and the rest is history.

Just a side note that Ariel was with Nimrod in same sub-unit, and Gil was at another sub-unit in 8200.

By 2012 we founded North-Bit together with a third guy from 81, who left by now in favor of a startup company with another friend...
The idea was to do cyber but once things started, we realized it is not as easy it looks, bureaucracy related.

North-Bit is a boutique research company. We are five persons today, 3 employees (1 full time, 2 students). We started the company without any funding and bootstrapped all the way. We only accept research oriented projects, the harder the challenge is, the better. Obviously most research projects have some development along the way too, and we don't shy away. So far we have never failed our clients with projects we worked on, we are totally success-oriented. Among our clients you can find a few Israeli startups and the biggest is Conduit (#1 Israeli Internet company, similar to Babylon), for which we did their flagship project which requires lots of research in the world of web-browsers. We also work closely with Yuval Diskin and co, and we did amazing stuff with them, computer-forensics mainly (analyzing malware, hack some organization for tests(!), and lots more).

All this time after starting the company we were looking to partnership with someone who knows the business world pretty well and that we could team up and rock the world. I haven't mentioned any Cyber project because we didn't agree to work with anyone in this field for various reasons although the payment was huge (by the millions of dollars too). And so many people approached us already.

Today after one year of the company activity we did more than $1 million, and this is mostly by selling our time. We are now trying to leverage our connection and make some big opportunities come true.

Anyway, this is just a medium sized background about us. :)
We would actually be happy to meet you.

Just to be clear, our added value is that we got experience in this specific field and we believe we are one of the strongest teams in the world, with great execution abilities too. And we speak human too! We don't have a website because we are just too busy working and not fooling around.

Sincerely,
Gil Dabah & Ariel Shiftan

On 5 2013 בנוב, at 19:56, ehud barak <ehbarak1@gmail.com> wrote:

> Hi Gil
> Go ahead. I'm Waiting your email.
> Nimrod-thx.
> All -Best
> EB
>
> Sent from my iPhone
>
> On Nov 5, 2013, at 10:16, Nimrod Priell <nimrod.priell@gmail.com> wrote:
>
> > Hi Ehud,
> >
> > Gil (CC) is an extremely talented hacker from my unit who's looking to start a cyber venture with his partner Ariel Shiftan, also a legendary security researcher in our unit. I think they might be a good fit for you.
> >
> > Gil - Ehud will try and arrange a meeting on the week of the 17th. Please send some excerpt about yourselves and your backgrounds.
> >
> > Best,
> > Nimrod